

Trainer Profile

Patrick McDonald



Nationality: United States

Languages: English

Pat McDonald has leveraged his communications skills to foster understanding, reduce ambiguity, and minimize assumptions. He first moved to China in 1998 and has had extensive experience communicating both within and across cultural borders utilizing a multitude of methods.

Throughout his varied career, he's held positions in the service, retail, transportation, energy, IT, education, consulting and training fields, each with its own specific communication needs.

He holds an MBA specializing in International Business and a Project Management Professional (PMP) certification from the Project Management institute.

Performance Management Expert

Productivity and performance are his focus, and he achieves this through the encouragement and structure of continuous improvement and sharing of ideas. He has used these skills in projects that range from small internal departmental policy changes to implementing companywide IT/IS deployments. His career and experience in a diverse range of industries over the past 20 years (service, retail, transportation, energy, IT, education, consulting, and training) has given him unique insights in building relationships, encouraging interactivity, resisting assumptions, and being proactive to prevent future problems.

Patrick's most recent performance management project has been to help design, create, and implement the intake of new staff and their development for a completely new concept by DIY giant, B&Q. This project is the first of its kind in the world and involves developing staff from scratch to professional, client focused sales professionals.

Patrick's Clients:

DAIMLER



Actuant

ASHLAND

Roland Berger
Strategy Consultants

VIVID
HOMES BY B&Q
B&Q
B&Q

